

# **Additional Partner Online Marketing Opportunities**

# bournemouth.co.uk & pooletourism.com – official tourism websites

**Increase the visibility of your business.** Partners can take advantage of additional digital advertising opportunities available on the official Bournemouth and Poole Tourism websites, including homepage and key pages banner advertising, 'spotlight features' on the homepage, a feature in the official Tourism e-newsletters or the new 'Don't Miss' sections on both websites.

bournemouth.co.uk: 2.6 million Page Views and 1.1 million Sessions (Nov 17 – Oct 18) pooletourism.com\*: 498,600 Page Views and 207,600 Sessions (March 18 – Oct 18)

\*stats are based on the new-look Poole Tourism website

## **1. Slider Header Banner**



These **prime carousel positions** enable your business **maximum exposure**. Bookings for Slider Header Banners will be on a first come, first served basis. The slider header draws consumers attention and increases page views and **links direct to your own website**. There are two opportunities available on the What's on Page and four opportunities on the Things to Do, Accommodation and Food & Drink Section.

#### Prices start from £350 + VAT per quarter (limited spaces available)

Please note, the artwork will need to be provided by yourselves.

# ➤ TO BOOK A SLIDER HEADER BANNER: Please tick ✓ the relevant box to book your space

Slider Header Banner	Cost per web page	Tick here to feature on bournemouth.co.uk	<ul> <li>Tick here to feature on pooletourism.com</li> </ul>
What's On Page: Feb, March, April	£350 + VAT	Sourcemoutlicoluk	
What's On Page: May, June, July	£400 + VAT		
What's On Page: Aug, Sept, Oct	£500 + VAT		
What's On Page: Nov, Dec, Jan 2020	£400 + VAT		
Accommodation Page: Feb, March, April	£350 + VAT		
Accommodation Page: May, June, July	£400 + VAT		
Accommodation Page: Aug, Sept, Oct	£500 + VAT		
Accommodation Page: Nov, Dec, Jan 2020	£400 + VAT		
Things to Do Page: Feb, March, April	£350 + VAT		
Things to Do Page: May, June, July	£400 + VAT		
Things to Do Page: Aug, Sept, Oct	£500 + VAT		
Things to Do Page: Nov, Dec, Jan 2020	£400 + VAT		
Food & Drink Page: Feb, March, April	£350 + VAT		
Food & Drink Page: May, June, July	£400 + VAT		
Food & Drink Page: Aug, Sept, Oct	£500 + VAT		
Food & Drink Page: Nov, Dec, Jan 2020	£400 + VAT		

## 2. Homepage Featured Spotlights



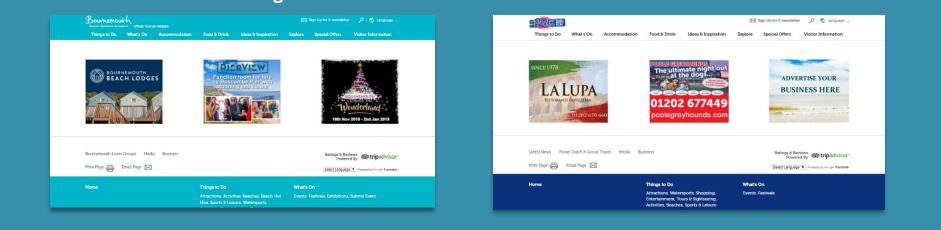
These **Homepage Featured Spotlights** on bournemouth.co.uk and pooletourism.com, enable your business **maximum exposure**. Bookings for Featured Spotlights will be on a first come, first served basis. The featured placement will spark consumers attention **and increases page views**. The feature will include one main image, a short description and it will **link directly to your dedicated business page** on either bournemouth.co.uk or pooletourism.com. There is limited availability.

#### Prices start from £300 + VAT per quarter

## **TO BOOK A FEATURED SPOTLIGHT ADVERT: Please tick V** the relevant box to book your space

Web Page	Cost per feature	Months	<ul> <li>Tick here to feature on bournemouth.co.uk</li> </ul>	<ul> <li>Tick here to feature on pooletourism.com</li> </ul>
Homepage	£300 + VAT	Feb, March, April		
Homepage	£350 + VAT	May, June, July		
Homepage	£350 + VAT	Aug, Sep, Oct		
Homepage	£300 + VAT	Nov, Dec, Jan 2020		

# 3. Footer Banner Advertising



Available on most visited pages including our homepages. A **footer banner** on our web pages **links directly to your website** and raises awareness about your business, attracts new visitors and helps to generate new bookings. Bookings for footer banner advertising will be on a first come, first served basis.

#### Prices start from £125 + VAT (limited availability)

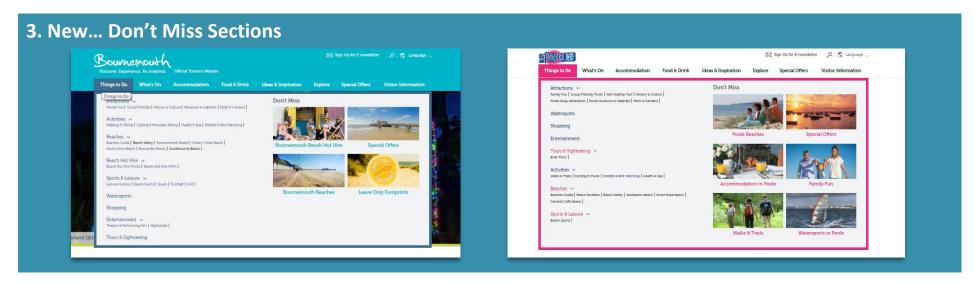
*Please note, the artwork will need to be provided by yourselves.* 

# **TO BOOK A HOMEPAGE FOOTER BANNER ADVERT:** Please tick ✓ the relevant box to book your space

Homepage Footer Banners	Cost per website	<ul> <li>Tick here to feature on bournemouth.co.uk</li> </ul>	<ul> <li>Tick here to feature on pooletourism.com</li> </ul>
Feb, March, April	£175 + VAT		
May, June, July	£225 + VAT		
Aug, Sept, Oct	£225 + VAT		
Nov, Dec, Jan 2020	£225 + VAT		

# **TO BOOK THE SUB PAGES FOOTER BANNER ADVERT: Please tick** $\checkmark$ the relevant box to book your space

Sub Page Footer	Feb, March,	Pleas releva		May, June, July	Please relevai		Aug, Sept, Oct		e tick nt box	Nov, Dec, Jan		se tick Int box
Banners	April											
	COST PER WEBSITE + VAT	Bmth	Poole	COST PER WEBSITE +VAT	Bmth	Poole	COST PER WEBSITE + VAT	Bmth	Poole	COST PER WEBSITE + VAT	Bmth	Poole
Things to Do	£125 + VAT			£150 + VAT			£175 + VAT			£125 + VAT		
What's On	£125 + VAT			£150 + VAT			£175 + VAT			£125 + VAT		
Accommodation	£125 + VAT			£150 + VAT			£175 + VAT			£125 + VAT		
Food & Drink	£125 + VAT			£150 + VAT			£175 + VAT			£125 + VAT		



Advertise your business on our new Don't Miss Sections. This is a high-profile opportunity to showcase your business prior to the consumer proceeding though to their section of choice. Your image from your dedicated page will feature with a link to your dedicated business page on bournemouth.co.uk or pooletourism.com. There are four slots on each page available: Accommodation, Things to Do and Food & Drink. Two slots on the What's On Section page.

Prices start at £250 + VAT on either bournemouth.co.uk or pooletourism.com

## > To Book the Don't Miss Sections. Please tick < the relevant box to book your space

Don't Miss	Feb,	Pleas	e tick	May,	Please	e tick	Aug, Sept,	Please	tick	Nov, Dec,	Pleas	se tick
Sections	March,	releva	nt box	June, July	relevar	nt box	Oct	relevar	nt box	Jan	releva	int box
	April											
	COST PER WEBSITE + VAT	Bmth	Poole	COST PER WEBSITE +VAT	Bmth	Poole	COST PER WEBSITE + VAT	Bmth	Poole	COST PER WEBSITE + VAT	Bmth	Poole
Things to Do	£250 + VAT			£300 + VAT			£300 + VAT			£250 + VAT		
What's On	£250 + VAT			£300 + VAT			£300 + VAT			£250 + VAT		
Accommodation	£250 + VAT			£300 + VAT			£300 + VAT			£250 + VAT		
Food & Drink	£250 + VAT			£300 + VAT			£300 + VAT			£250 + VAT		

# 4. E-Newsletter Advertising





#### The Grift of Adventure Beat the Christmas rush with a personalised grift voucher from Go Ape. There's an adventure for everyone, from young explorers to the most evesioned adrenaline-junkies. Choose to gift an entire experience, or a monetary value of your choice.



Advertise your latest news, special offers and events on Bournemouth and Poole's consumer newsletters. Sent out monthly to two separate databases these subscribers have signed up to receive news about Bournemouth and Poole. Available on a first come, first served basis.

Bournemouth e-newsletter 6,883 + subscribers with an open rate of 45% Poole e-newsletter 1,552 + subscribers with an open rate of 40%

Opportunity to purchase a banner or editorial feature on the Bournemouth and/or Poole's Monthly e-newsletters. Editorial feature to include one image, title, between 30-50 words with a direct link to your website. *Please note, the artwork will need to be provided by yourselves.* 

#### To Book a Monthly E-newsletter. Please tick < the relevant box to book your space</p>

Newsletter Banner or editorial feature	<ul> <li>✓ Tick here to feature in the Bournemouth Tourism Newsletter</li> </ul>	<ul> <li>Tick here to feature in the Poole Tourism Newsletter</li> </ul>
February		
March		
April		
May		
June		
July		
August		
September		
October		
November		
December		

1 edition £100 + VAT per newsletter

- ➢ 3 editions £250 + VAT per newsletter
- ➢ 6 editions £400 + VAT per newsletter

# **Your Details**

Name of Business:		Contact Name:	
Full Address:			
Empile		Tel No:	
Email:		Terno:	
Invoice Address (if different from above)			
Contact name:			
Email:		Tel No:	
<b>Payment Method</b> I wish to pay by the following method (please indicat	te which method):		
By <b>cheque</b> payable Bournemouth Borough Council:	By Inve	pice:	
Order Number: (if applicable)	Charity Number: (if appli	cable)	
Authorised Signature			
I have read and agree to the General Terms and Conditions	s for Bournemouth and Poole	Tourism Partnership 2019.	
I hereby confirm that I am authorised to do so on behalf of	the above business.		
Name in Caps:	Position:		
Signature:	Date:		

By returning this form by email you are authorising these additional e-marketing partner opportunities and the name on the email will be taken as the authorised signature. Your data will be stored in compliance with the General Data Protection Regulations.

# PLEASE RETURN YOUR COMPLETED BOOKING FORM TO: Bournemouth & Poole Tourism, Partnership Office, Town Hall Annexe, St. Stephen's Road, Bournemouth, BH2 6EA. Email: tourism.marketing@bournemouth.gov.uk

#### For office use only: Invoice/Receipt No:

Reference No:

Disclaimer: Please note, all these opportunities are at a first come, first served basis. Bournemouth & Poole Tourism have can withdraw an advert/offer at any time: it is to our editorial discretion Please refer to the Partnership Terms and Conditions for more information.